

UK NATIONAL LOGISTICS & INDUSTRIAL AGENCY

NATIONAL COVERAGE
WITH LOCAL KNOWLEDGE



CBRE

UK NATIONAL LOGISTICS & INDUSTRIAL AGENCY

Award winning team of 23 professionals working across our UK Logistics and Industrial network, we have a market leading presence within the established logistics sector. We enjoy excellent relationships with owners, developers and occupiers. Working closely with our investment colleagues we have comprehensive market knowledge, which combined with our leading research, provides our clients with specialist sector insight on the latest developments and future trends.



ONE TEAM

Our major strength comes from working with the wider CBRE team to provide our clients with a seamless integrated service offering across the entire property life-cycle. From funding, planning, building consultancy, lease consultancy to investment and letting agency – CBRE has the skills and expertise in local and national markets, as well as in Europe and beyond.

CLIENTS



Developers

- Bericote
- Canmoor
- Db symmetry
- First Industrial
- IDI Gazeley/Brookfield Logistics
- Goodman International
- Graftongate Developments Ltd
- IM Properties
- MAG
- Prologis Developments
- Roxhill Developments
- SEGRO
- St Modwen Developments
- Stoford Developments



Funds

- Anglesea Capital
- Aviva Investors
- BlackRock
- British Airways Pension Fund
- CBRE Global Investors
- Clearbell
- Frogmore
- LaSalle Investment Management
- Legal & General
- LogiCor
- LondonMetric Property Plc
- Schrodgers
- Standard Life Investments



Occupiers

- BMW
- Industrial Automotive Components
- Premier Foods Group
- Euro Car Parts
- Goodyear Dunlop
- Heineken UK
- J Murphy & Sons
- Lear Seating
- K&N
- Next
- Neovia
- Yodel

FAST FACTS



2015

Recognised Market Leader –
Property Week Award
winner 2015



9.65m sq ft

9.65m sq ft of existing
floor space currently on
the market



13.9 sq ft

In 2014 13.9m sq ft of total
floor space transacted in 276
deals across the UK equating to
an average of circa 50,000
sq ft per transaction



35%

Instructed on 35% of total stock
of speculative market



26%

26% average market share
in big box logistics sector
(i.e. units over 100,000 sq ft)
in past five years



2,400 acres

Currently instructed on
2,400 acres of land capable
of supporting 40m sq ft of
space on D&B basis

KEY SERVICES



LOCATIONS



TRACK RECORD

DARTFORD



Location	Dartford
Client	Prologis
Size	Various
CBRE Service	Letting and sales agents
Description	Acted as joint marketing agents. Disposal via leasehold and freehold D&B packages. Recent deals include SEM (110,000 sq ft), Crosswater (138,000 sq ft) and Europa Worldwide Logistics (225,000 sq ft).

ISLIP



Location	Midlands
Client	LondonMetric Property Plc
Size	50 acres
CBRE Service	Site acquisition, letting and funding advice
Description	Acquisition of prominent site which was pre-let to Primark for a new bespoke NDC of 1.06m sq ft.

RUGBY GATEWAY



Location	Rugby
Client	SEGRO/Roxhill JV
Size	1.8m sq ft on 120 acres
CBRE Service	Site acquisition advice and letting agents
Description	Acted on purchase of this development site with subsequent recent D&B pre-lets to H&M (237,000 sq ft) and Hermes Parcel Net (270,000 sq ft). Meanwhile DHL has acquired the speculatively built unit (237,000 sq ft).

ACCESS 8 HEMEL HEMPSTEAD



Location	Hemel Hempstead
Client	Heineken UK Ltd
Size	125,000 sq ft
CBRE Service	Letting agents
Description	Assigned lease on behalf of Heineken UK Ltd to DHL.

CIRCULAR POINT



Location	Chingford
Client	Blackrock
Size	75,000 sq ft
CBRE Service	Funding advice and lettings
Description	Initial development advice for speculative multi let industrial estate, subsequently acting as letting agents delivering 80% occupancy prior to practical completion.

LLP SHEFFIELD



Location	Sheffield
Client	Logistics Property Partnership
Size	412,500 sq ft
CBRE Service	Letting agency
Description	Acting as retained letting agent in the successful letting of the unit to Great Bear Distribution.

VIEW 406, EDMONTON



Location	Edmonton
Client	SEGRO
Size	85,000 sq ft
CBRE Service	Letting advice
Description	Initial development advice for speculative multi let industrial estate, subsequently acting as letting agents on the scheme, delivering 75% occupancy prior to practical completion.

LATITUDE 135



Location	Castleford J31/M62
Client	Wilton Developments
Size	135,000 sq ft
CBRE Service	Disposal advice
Description	Letting of one of the last remaining high quality distribution units in the core West Yorkshire market to WH Malcolm.

TRACK RECORD

BIRCH COPPICE



Location	Tamworth
Client	IM Properties
Size	1.3m sq ft
CBRE Service	Development letting and investment advice
Description	Acting as letting agent on the pre-letting of the entire Phase 2 development land with pre-lets to Bunzl, DAU Draexlmaier and UPS each of around 170,000 sq ft together with the pre-letting of a 788,000 sq ft NDC for Euro Car Parts. CBRE subsequently acted in the investment sales of these pre-lets.

PROJECT OWL



Location	Derby, Andover, London Medway
Client	Goodman/Anglesea/Lone Star
Size	1.0m sq ft
CBRE Service	Funding and letting advice
Description	Advised in the creation of a new joint venture for the funding of circa 1.0m sq ft of speculative development of three buildings in three locations each of circa 300,000 sq ft.

G-PARK CRICK



Location	Crick
Client	IDI Gazeley/Brookfield Logistics
Size	52 acre site sale for bespoke distribution facility of 550,000 sq ft
CBRE Service	Site acquisition, marketing, letting and sales advice
Description	Advising on the original acquisition of the site and in ongoing marketing which led to the sale to Costco for a new bespoke national distribution facility.

PROJECT REDSHANKS



Location	Basildon and Aylesford
Client	LaSalle/Roxhill
Size	Various
CBRE Service	Funding and letting advice
Description	Advising on the creation of a new joint venture to fund the speculative development of a total of circa 365,000 sq ft in two locations (Basildon and Aylesford).

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