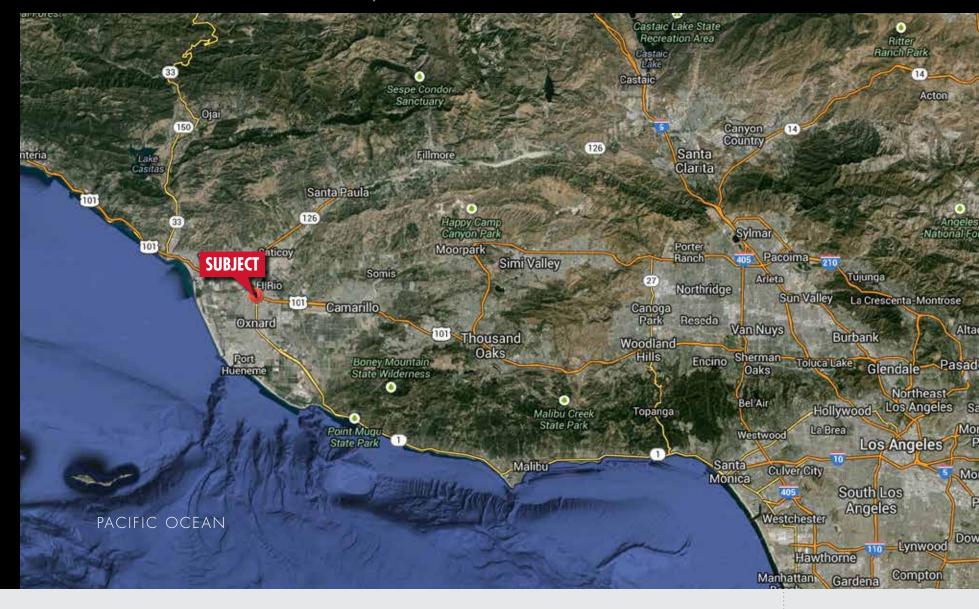
## FOR SALE $\mid$ ±8.87 ACRE DEVELOPMENT SITE FOR MULTIFAMILY, RETAIL AND OTHER USES

#### 2420 N. OXNARD BOULEVARD :: OXNARD, CALIFORNIA



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#### THE OPPORTUNITY

CBRE, Inc. is pleased to present for sale 2420 N. Oxnard Boulevard in the desirable coastal city of Oxnard, Ventura County, California. The Property, an  $\pm 8.87$  acre site which formerly was leased to a Levitz furniture store is currently vacant and presents an excellent development opportunity for multifamily, retail and other uses.

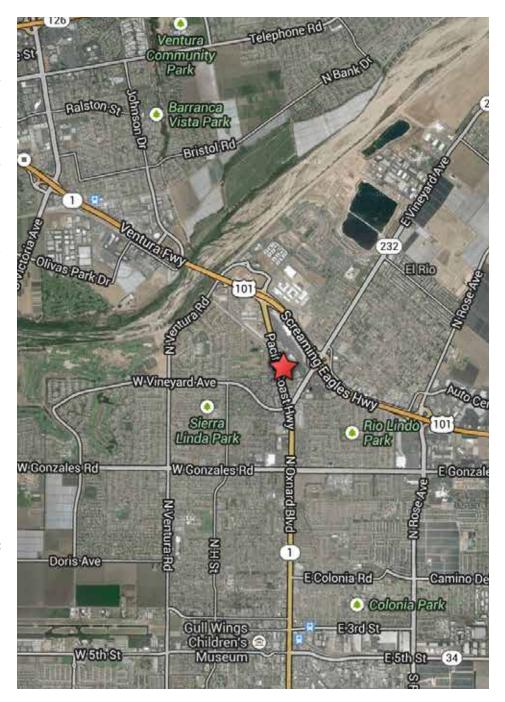
Located at the junction of the Ventura 101 Freeway and Pacific Coast Highway (Highway 1), the Property is within walking and convenient driving distance of employment, higher education, shopping, dining, and magnificent recreational amenities.

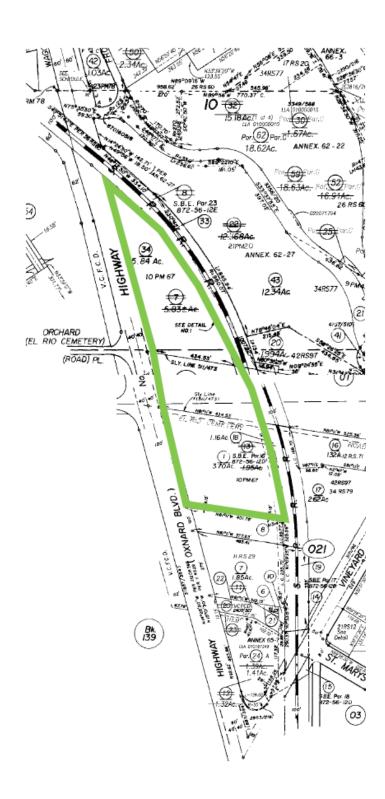
University of La Verne, the prestigious high-rise Topa Financial Plaza office complex, The Tower Club private member social club, and several recreational parks are proximate to the Property. Esplanade Shopping Center, directly across the street from the Property, features the following stores: Cost Plus World Market, The Home Depot, Nordstrom Rack, Bally Total Fitness, Dick's Sporting Goods, Chipotle, Jamba Juice, and more. Besides Esplanade Center, there are numerous other shopping centers in the area.

The Collection at Riverpark, Oxnard's premier shopping and dining venue, is a three minute drive from the Property. The Collection features Whole Foods Market, REI, Yard House restaurant, Century Theaters Extreme Digital cinema, 24 Hour Fitness, Color Me Mine and many other retailers, boutiques and restaurants.

Nearby recreational amenities abound including the Pacific Ocean, Orchard Park, Sierra Linda Park, Oxnard Beach Park, Mandalay County Beach Park, golf courses, and beautiful Channel Islands and Ventura Harbors providing watercraft access to the ocean and Channel Islands National Park.

Multifamily market fundamentals in Ventura County generally and City of Oxnard specifically are outstanding. Oxnard's apartment vacancy rate is currently 4.30% - the lowest since 2008. Oxnard's year-over-year change in rent per square foot in 2012, 2013 and 2014 was 5.8%, 4.8% and 5.2% respectively. Ventura County and City of Oxnard continue to demonstrate a positive trend in net absorption of apartment units.





#### PROJECT OVERVIEW

**Property Address:** 2420 N. Oxnard Boulevard,

Oxnard, CA 93036

**Lot Area:** ±8.87 Acre

±386,377 SF

**APN:** 142-0-021-010;

142-0-010-345

**Existing** ±167,728 SF Retail Building

**Improvements:** (Built in 1971 former Levitz Furniture Store- Now Vacant)

**Zoning:** C-2 PDAH

Floor Area Ratio: No restrictions

**Height Limit:** No restrictions

Est. Number of Developable Units:

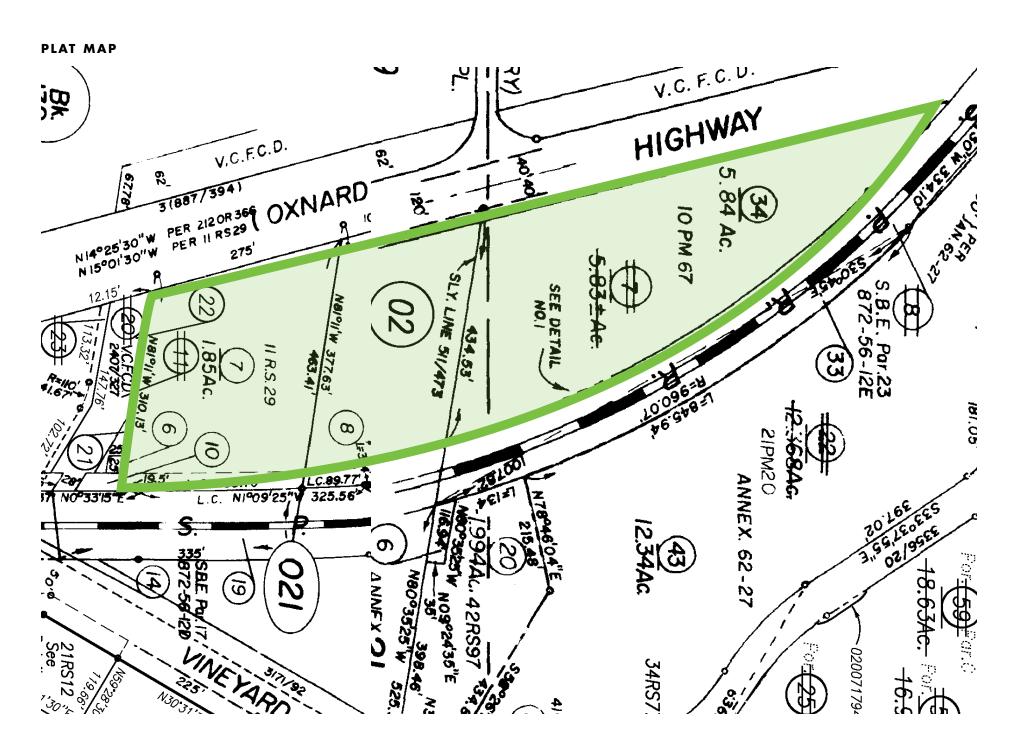
Zoning allows for residential density of 18 units per acre. City of Oxnard may be favorable to allowing density of 24

(or more) units per acre.

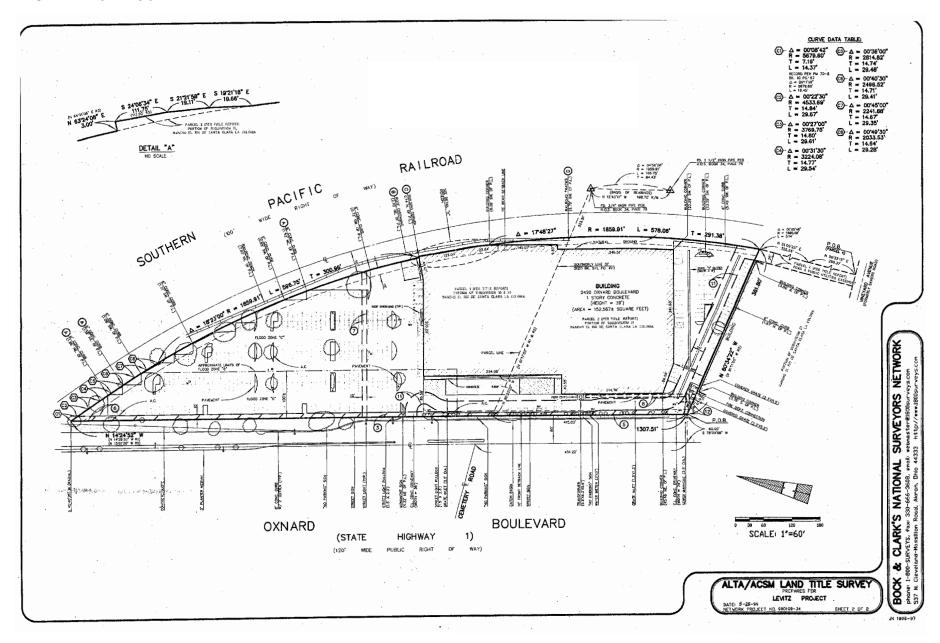
**Price:** The property is un-priced. Buyers should make their offers

based upon their valuation.

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#### PROPERTY SITE SURVEY































#### **LOCAL RETAIL AMENITIES**

#### **Esplanade Shopping Center & The Collection at Riverpark**

#### THE COLLECTION AT RIVERPARK RETAILERS

- Francesca's
- Active Ride Shop
- M. Fredric
- J. Stephens
- Verizon Wireless
- Charming Charlie
- Chico's
- H & M
- Jos. A. Bank
- REI
- Sleep Number
- Soma Intimates
- Target
- ULTA Beauty
- Whole Food Market

- White House Black Market
- Windsor
- Maria's Italian Kitchen
- Ben & Jerry's
- Larsen's Grill
- Famous Dave's BBQ
- Five Guys Burgers and Fries
- Gandolfo's New York Deli •
- Gen Korean BBQ
- Kabuki Japanese Restaurant
- Lazy Dog Restaurant & Bar
- Menchie's Frozen Yogurt
- Panera Bread

- Settebello Pizzeria
- Starbucks
- Toby Keith's Bar & Grill
- Yard House
- 24 Hour Fitness
- Kirza Aveda Salon
- Bank of America
- Century Theaters
- Massage Envy Spa
- Color Me Mine
- Polish Nail Bar
- The Painted Cabernet

# ESPLANADE SHOPPING CENTER

- Bally Total Fitness
- Bath & Body Works
- Bed Bath & Beyond
   Bright Navel Deatel
- Bright Now! Dental
- Casual Male XL
- Catherines
- Chipotle
- Cost Plus
- Dick's Sporting Goods
- Euphoria Nail & Spa
- GNC
- Golfsmith

- Jamba Juice
- L&L Hawaiian Barbeque
- La Salsa Fresh Mexican
- Nordstrom Rack
- Old Navy
- Ozeki Noodle
- Party City
- Payless Shoe Source
- Ragdolls
- Sport Clips
- Sports Zone
- Sprint

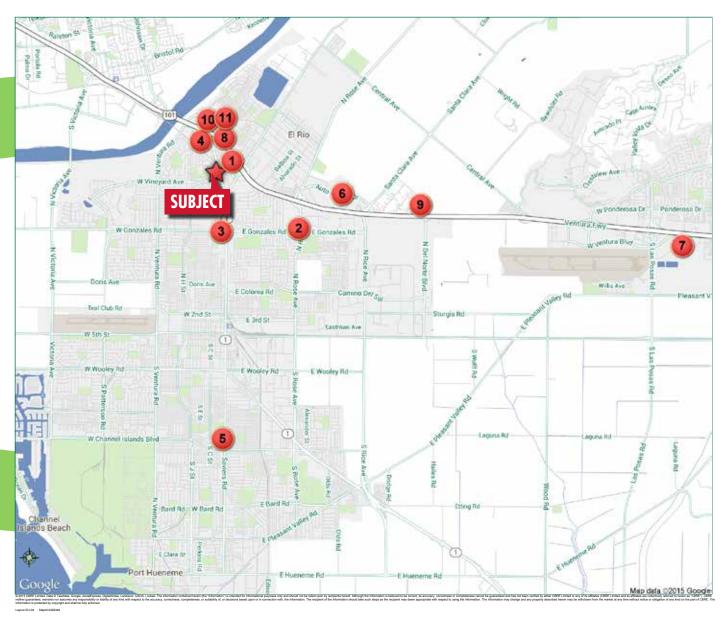
- Staples
- Starbucks
- Subway
- Tilly's
- TJ Maxx
- T-Mobile
- ULTA
- Wet Seal



#### LOCAL RETAIL AMENITIES

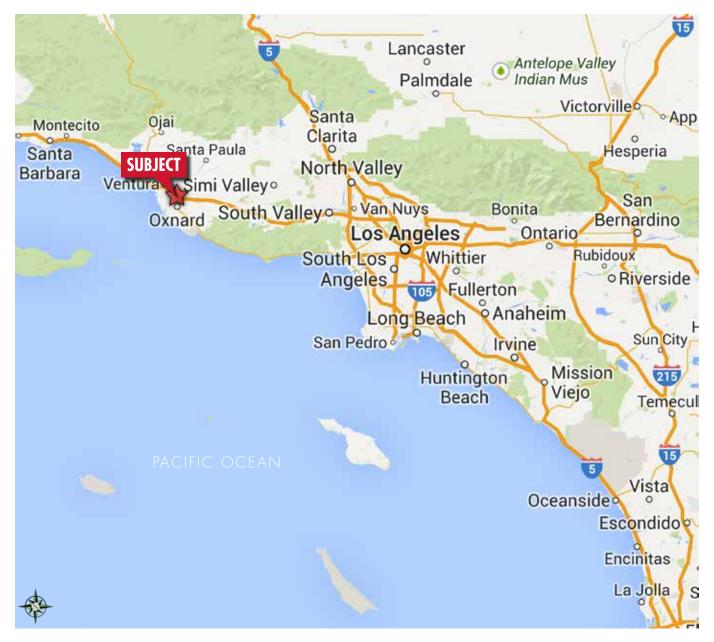
#### **Oxnard Shopping Centers**



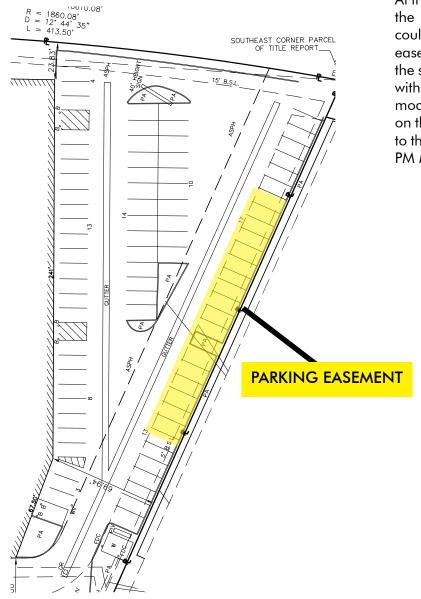




#### **REGIONAL MAP**



#### PARKING & ACCESS EASEMENT



At the time of the development of the former Levitz Furniture store, an access easement benefiting the three property owners to the south of the Levitz building was put in place so all parties could freely access Vineyard Avenue and Oxnard Boulevard. In early 2015, the original access easement was modified to limit the access along the south end of the subject property and exiting the subject curb cut along the property line with the auto center. Purchasers may seek to negotiate with the two additional property owners benefitting from the original access easement to further modify the original access easement. Also in early 2015, a new parking easement for 18 spaces on the southernmost property line was created allowing the auto center building tenants adjacent to the south to access on a non exclusive basis the 18 parking spaces between 7:00 am and 6:00 PM Monday – Saturday.



ORIGINAL ACCESS EASEMENT

NEW ACCESS EASEMENT UNCHANGED ACCESS

#### MARKET OVERVIEW

#### **Outstanding Location**

Greater Los Angeles' population is projected to increase by nearly 2,500,000 people over the next 10 years. Due to the scarcity of large tracts of land, new housing has been forced into inland locations such as the Inland Empire (western area of Riverside and San Bernardino counties) and portions of northern Los Angeles County. These inland areas may be considered inferior to the coastal areas of Los Angeles, Orange, Ventura and Santa Barbara counties because they lack the quality of life and cooler climate conditions.

#### **Favorable Growth Trends**

With a population of nearly 17 million, Greater Los Angeles continues to experience a tremendous growth in housing demand, due to favorable economic conditions, a diverse skilled labor pool and excellent quality of life. Los Angeles, Orange, Ventura and Santa Barbara counties will be constrained by this continued growth due to geographical and political restrictions and the lack of large land parcels.

Since 2013, Oxnard has completed 28,000 square feet of office space according to Econometric Advisors, a CBRE forecasting and research website. In 2014, office vacancy also decreased by 3.8% as compared to 2013's office vacancy. Future office growth fosters higher living demand in the City of Oxnard. The greater the workforce, the greater the demand for housing will be.

With little new housing constructed in the county since 2008, a population to housing imbalance has been created that will require resolution in the coming years.

#### **Best Transportation Amenities in Ventura County**

The Property is adjacent to the newly expanded Ventura (101) Freeway, a major transportation corridor for Ventura County

- Oxnard Regional Airport:
- The only commercial passenger airport in all of Ventura County
- Only 9 minutes southwest of subject Property
- Amtrak, Union Pacific, Metrolink, & Greyhound transportation provides residents with an efficient manner of commuting to the Los Angeles Basin, including Downtown Los Angeles

#### **Demographics**

#### Within a 5 mile radius:

2013 Population	278,622
• Population Growth from 2010 – 2015	3.53%
• Projected Population Growth from 2015 – 2020	3.88%
Median Age	33
Average Age	35

#### **Ventura County:**

- Median Household 2020 Income.....over \$75,000
  - Median Household Income is about \$14,500 higher than State average household income.
- Major Employment Industries......Federal government, financial services, information technology, biotechnology
- Percentage of Young Workers......39%
  - Of all six major cities in Ventura County (Oxnard, Ventura, Camarillo, Thousand Oaks, Moorpark and Simi Valley), Oxnard has the highest percentage of young workers (ages 18 to 44).
  - Young employed adults prefer to rent rather than own.

#### **Education in Ventura County:**

- Number of high school graduates has been at record levels since the 2007 – 2008 school year.
- More graduating students entering labor force than ever before.
- 31% of the population aged 25 or older have obtained at least a four year college degree, slightly higher than Los Angeles County and the State as a whole.

#### City of Oxnard

- Part of the Greater Los Angeles area
- 19th most populous city in California and the most populous city in Ventura County
- 2013: Oxnard ranked as one of the safest cities in America due to lower violent crime rates than the national average rate.

#### RESIDENTIAL DEVELOPMENT PROJECT LIST - CITY OF OXNARD

Projects over 100 units - Sorted by Number of Units

PROJECT	APN	ADDRESS	DESCRIPTION	TOTAL UNITS	AFFORDABLE
The District (Morning View) RiverPark Dist H-4	133024203	Tiber River Wy	113 detached single family homes. (South of Tiber Way at N. Oxnard Blvd.)	113	0
The Lofts Affordable Senior Apartments	202019137	300 W Ninth St	Conversion of existing 52,000 sf industrial building into 115 affordable senior apartments.	115	115
Victoria/Hemlock	187006009	1830 S Victoria Av	116 condominium dwelling units.	116	0
70 Senior Housing Units	2250014160	N/W (Corner of Pleasant Valley Rd., SW of Hwy 1)	Construction of approximately 101 apartments and 70 unit senior living units.	171	11
Ventura/Vineyard Homes	179004017	NW Vineyard Av and Ventura Bl	Proposed project to construct 152 residential dwelling units.	201	20
Wagon Wheel Development Project	1390022235	PA 18	Construction of 219 market rate apartments (1, 2 & 3 bedrooms), recreation/meeting room, tot lot, and landscaped paseos and 16,303 SF of commercial	219	21
RiverPark: Tempo Apartments	132023016	SE corner Moonlight Park Av & Forest Park Bl	235 apartments (3 story buildings) with garages & recreation facilities. SE corner Moonlight Park Avl & Forest Park Bl. Also APN 1320110095	235	0
North Shore Subdivision	183001074	198 S Harbor Bl	183 single-family homes, 109 detached condos, and on-site amenities. Northeast corner of W. Fifth St. & Harbor Blvd.	292	0

					D BOULEVARD COMPARABLES					
			JL	LLC1 KLINI (	COMPARABLES					
1	Address		Туре	Low Rent	High Rent	Low SF +/-	High SF +/-	Low \$/Low SF	High \$/ High SF	
Section 1	MOSAIC APARTM	IENTS	Market Rent							
The state of the s	500 Forest Park Bl		Studio	\$1,500	\$1,615	560	560	\$2.68	\$2.88	
AND AND THE RESERVE	Mard, CA 9303	6	1 + 1	\$1,730	\$1,845	730	745	\$2.37	\$2.48	
CARLES OF THE PARTY OF THE PART	Year Built:	2013	2 + 2	\$1,840	\$2,115	988	1,096	\$1.86	\$1.93	
	Units:	224								
	Occupancy:	94%								
	805.278.1300		Amenities:							
			Fitness Center		Spa					
			Business Center		Individual A/C			Above Standard Ceili	ng Height	
			Clubhouse		Individual Heat			Microwave Ovens	0 0	
			Playground		Stacked Washter/Drye	er Available in Select Ur	nits	High Speed Internet	Access	
			Swimming Pool		Full Size Washter/Drye	er Available in Select Ui				
2	Address		Туре	Low Rent	High Rent	Low SF +/-	High SF +/-	Low \$/Low SF	High \$/ High SF	
	RALSTON COURTYARDS		Market Rent							
	5525 Ralston Street		1 + 1	\$1,590	\$1,840	684	732	\$2.32	\$2.51	
	Ventura, CA 93001		2 + 2	\$1,915	\$2,290	859	915	\$2.23	\$2.50	
	Year Built:	2011								
THE R. P. LEWIS CO., LANSING, MICH.	Units:	108								
THE PARTY OF THE P	Occupancy:	94%								
	805.856.3456		Amenities:							
			Fitness Center		Individual A/C					
			Clubhouse		Individual Heat					
			Swimming Pool		Stacked Washer/Dryer	r In All Units				
			Spa		Microwave Ovens					
			Full Covered Parking		High Speed Internet A	ccess				
3	Address		Туре	Low Rent	High Rent	Low SF +/-	High SF +/-	Low \$/Low SF	High \$/ High SF	
200	SERENADE AT RIV	/ERPARK	Market Rent							
1	700 Forest Park B	oulevard	1 + 1	\$1,555	\$2,494	796	944	\$1.95	\$2.64	
A DE WAS	Oxnard, CA 9303	0	2 + 2	\$1,793	\$2,175	1,016	1,197	\$1.76	\$1.82	
I A AVE IN	Year Built:	2008	3 + 2	\$2,321	\$2,463	1,184	1,333	\$1.96	\$1.85	
THE REST OF THE PARTY.	Units:	400								
里 一种	Occupancy:	99%								
	866.574.5881		Amenities:							
			Fitness Center		Central A/C		Microwave Ovens			
			Business Center		Centra Heat			High Speed Internet Access		
			Clubhouse		Full Size Washer/Drye	r In All Units	5 .			
			Swimming Pool		Fireplaces Available in					
			Spa		Above Standard Ceilin					

					D BOULEVARD COMPARABLES					
4	Address		Туре	Low Rent	High Rent	Low SF +/-	High SF +/-	Low \$/Low SF	High \$/ High SF	
	VILLAS AT THE	PARK	Market Rent							
	313 Westpark C	Court	1 + 1	\$1,750	\$1,750	849	849	\$2.06	\$2.06	
3 A 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Camarillo, CA 9	93012	2 + 1.5 TH	\$1,990	\$1,990	1,077	1,077	\$1.85	\$1.85	
	Year Built:	2008								
	Units:	58								
	Occupancy:	98%								
	805.482.8981		Amenities:							
	003.402.0701		Controlled Access		Above Standard Ceiling	Height				
			Full Covered Parking		Microwave Ovens	ricigiii				
			Individual A/C		High Speed Internet Acce	255				
			Individual Heat		. ng., speed internet reco					
			Full Size Washer/Dryer I	n All Units						
5	Address		Туре	Low Rent	High Rent	Low SF +/-	High SF +/-	Low \$/Low SF	High \$/ High SF	
	AVALON CAMA	ARILLO	Market Rent							
	1571 Flynn Roa	d	1 + 1	\$1,690	\$1,785	697	802	\$2.42	\$2.23	
T	Camarillo, CA	93012	2 + 2	\$2,150	\$2,225	1,004	1,131	\$2.14	\$1.97	
	Year Built:	2006	2 + 2.5  TH	\$2,465	\$2,465	1,183	1,183	\$2.08	\$2.08	
THE REAL PROPERTY.	Units:	236	3 + 2	\$2,200	\$2,200	1,249	1,249	\$1.76	\$1.76	
ALCOHOL: N. L. C.	Occupancy:	99%	3 + 2 TH	\$2,400	\$2,400	1,465	1,465	\$1.64	\$1.64	
	805.388.7360		Amenities:							
			Waterscape		Swimming Pool		Full Size Washer/Drye			
			Fitness Center		Spa		Above Standard Ceiling Height			
			Business Center		Full Covered Parking		Microwave Ovens			
			Clubhouse		Private Balcony/Patio		High Speed Internet A	access		
			Playground		Individual Heat					
6	Address		Туре	Low Rent	High Rent	Low SF +/-	High SF +/-	Low \$/Low SF	High \$/ High SF	
	VANONI RANC		Market Rent							
	10676 Veronico		1 + 1	\$1,601	\$1,601	728	728	\$2.20	\$2.20	
	Ventura, CA 93		2 + 2	\$1,889	\$2,034	1,001	1,015	\$1.89	\$2.00	
	Year Built:	2005	2 + 2.5 TH	\$2,142	\$2,142	1,102	1,102	\$1.94	\$1.94	
	Units:	316 96%	3 + 2	\$2,151	\$2,166	1,238	1,324	\$1.74	\$1.64	
ALL AND A PERSON	Occupancy:	96%	3 + 2.5 T	\$2,219	\$2,219	\$1,329	\$1,329	\$1.67	\$1.67	
	805.647.7171		Amenities:							
			Fitness Center		Spa		Fireplaces Available i	n Select Units		
			Business Center		Partial Covered Parking		Vaulted Ceilings			
			Clubhouse		Individual A/C		Above Standard Ceili	ng Height		
			Playground		Individual Heat		Microwave Ovens			
			Swimming Pool		Stacked Washer/Dryer Ir	n All Units	High Speed Internet A	ccess		

				D BOULEVARD COMPARABLES				
7	Address	Туре	Low Rent	High Rent	Low SF +/-	High SF +/-	Low \$/Low SF	High \$/ High SF
	ALLURE AT CAMARILLO	Market Rent						
7	390 Paseo Camarillo	1 + 1	\$1,550	\$1,575	746	803	\$2.08	\$1.96
160	Camarillo, CA 93010	2 + 2	\$1,885	\$1,940	1,032	1,043	\$1.83	\$1.86
- B . S . S	Year Built: 2004							
	Units: 165							
-	Occupancy: 98%							
	855.306.9093	Amenities:						
		Controlled Access		Swimming Pool		Full Size Washer/Dry	yer In All Units	
		Fitness Center		Spa		Vaulted Ceilings		
		<b>Business Center</b>		Partial Covered Parking		Microwave Ovens		
		Clubhouse		Individual A/C		High Speed Internet	Access	
		Playground		Individual Heat				
8	Address	Type	Low Rent	High Rent	Low SF +/-	High SF +/-	Low \$/Low SF	High \$/ High SF
	VIA VENTURA	Market Rent						
	930 Pacific Strand Court	1 + 1	\$1,640	\$1,685	727	740	\$2.26	\$2.28
	Ventura, CA 93003	2 + 2	\$1,910	\$2,140	1,010	1,166	\$1.89	\$1.84
	Year Built: 2002							
	Units: 192							
	Occupancy: 97%							
	805.642.3700	Amenities:						
		Fitness Center		Spa				
		<b>Business Center</b>		Individual A/C			Above Standard Ceili	ng Height
		Clubhouse		Individual Heat			Microwave Ovens	
		Playground		Stacked Washter/Dryer A			High Speed Internet A	Access
		Swimming Pool		Full Size Washter/Dryer A				
9	Address AVALON MISSION OAKS	Type Market Rent	Low Rent	High Rent	Low SF +/-	High SF +/-	Low \$/Low SF	High \$/ High SF
-	5240 Corte Bocina	2 + 2	\$1,870	\$2,000	932	1,012	\$2.01	\$1.98
	Camarillo, CA 93012	2 1 2	\$1,070	\$2,000	702	1,012	Ψ2.01	Ψ1.70
	Year Built: 2001							
	Units: 160							
	Occupancy: 95%							
1	805.388.7914	Amenities:						
	003.300.7714	Controlled Access		Laundry Facilities		Microwave Ovens		
		Fitness Center		Central A/C		High Speed Internet	Access	
		Playground		Individual Heat		i ngir opeca imemer	, 100003	
		Swimming Pool		Stacked Washer/Dryer In				
		Spa		Fireplaces	, Oillio			
				p				

					D BOULEVARD COMPARABLES					
10	Address		Туре	Low Rent	High Rent	Low SF +/-	High SF +/-	Low \$/Low SF	High \$/ High SF	
	ARBORS AT PA	Market Rent								
	1500 Tulipan Circle		1 + 1 TH	\$1,609	\$1,746	988	988	\$1.63	\$1.77	
	Oxnard, CA 93030		2 + 2 TH	\$1,833	\$2,258	1,190	1,412	\$1.54	\$1.60	
THE RESERVE	Year Built:	2001	3 + 2 TH	\$2,209	\$2,209	1,517	1,530	\$1.46	\$1.44	
is an all	Units: Occupancy:	373 98%	3 + 3 TH	\$2,197	\$2,439	1,534	1,534	\$1.43	\$1.59	
	805.278.1500		Amenities:							
			Fitness Center		Spa		Monitored Security			
			Business Center		Full Covered Parking		Fireplaces			
			Clubhouse		Individual A/C		Vaulted Ceilings			
			Playground		Individual Heat		Microwave Ovens			
• • •			Swimming Pool		Full Size Washer/Dryer I	High Speed Internet Access				
11	Address		Туре	Low Rent	High Rent	Low SF +/-	High SF +/-	Low \$/Low SF	High \$/ High \$	
	TIERRA VISTA	C: 1	Market Rent	<b>61.45</b>	¢1.0.47	7.40	771	<b>#0.00</b>	60.40	
-	1750 Montevin		1 + 1	\$1,645	\$1,847	742	771	\$2.22	\$2.40	
	Oxnard, CA 93		2 + 2	\$1,877	\$2,097	1,036	1,096	\$1.81	\$1.71	
EL PLANTER	Year Built:	2000	3 + 2	\$1,985	\$2,225	1,303	1,303	\$1.52	\$1.71	
	Units:	404								
	Occupancy:	99%								
-	805.485.7272		Amenities:							
			Fitness Center		Full Covered Parking		Fireplaces Available in Select Units			
			Business Center		Individual A/C		Microwave Ovens			
			Clubhouse		Individual Heat		High Speed Internet A	ccess		
			Swimming Pool		Full Size Washer/Dryer I	n All Units				
			Spa		Monitored Security					

Source: Westside Rentals,Pierce Eislen, Leasing Agents

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Source: Westside Rentals, Pierce Eislen, Leasing Agents

#### MAP OF RENT COMPARABLES

### **Map of Rent Comparables**

- SUBJECT: 2420 Oxnard
- MOSAIC APARTMENTS: 500 Forest Park Blvd
- 2 RALSTON COURTYARDS: 5525 Ralston Street
- 3 SERENADE AT RIVERPARK: 700 Forest Park Blvd
- VILLAS AT THE PARK: 313 Westpark Court
- 6 AVALON CAMARILLO: 1571 Flynn Road
- VANONI RANCH: 10676 Veronica Lane
- 7 ALLURE AT CAMARILLO: 390 Paseo Camarillo
- 8 VIA VENTURA: 930 Pacific Strand Court
- 9 AVALON MISSION OAKS: 5240 Corte Bocina
- 40 ARBORS AT PARC ROSE: 1500 Tulipan Circle
- 11 TIERRA VISTA: 1750 Montevina Circle



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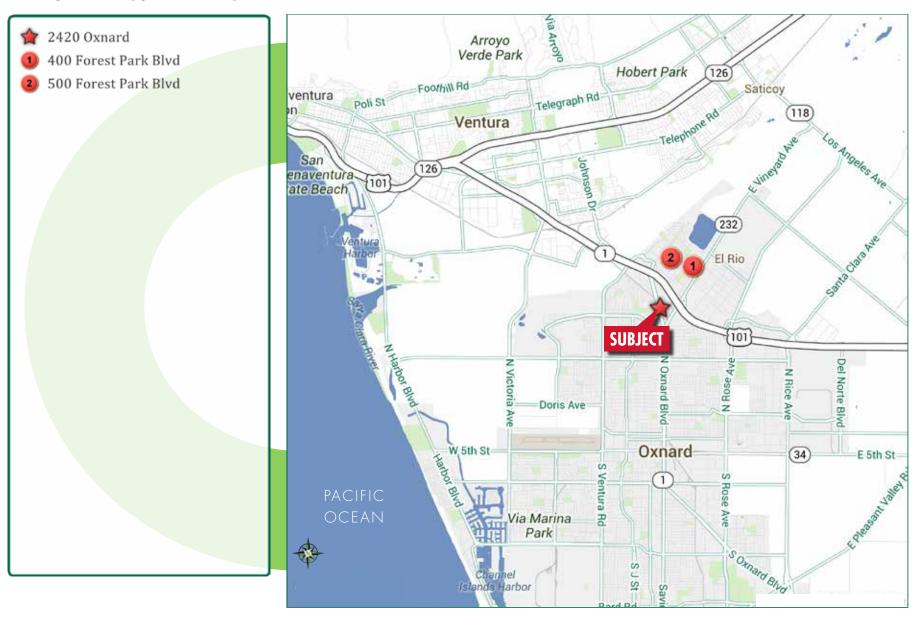


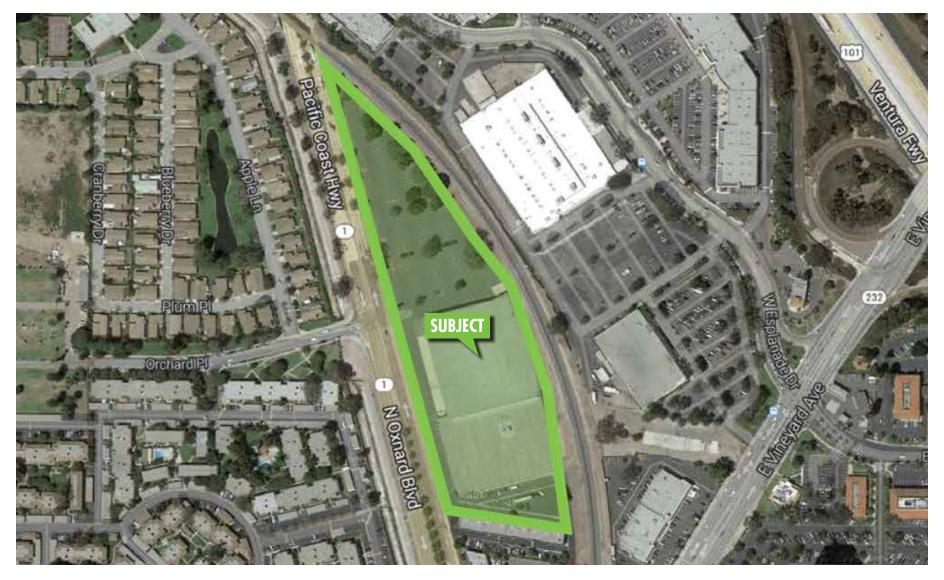
#### LAND COMPARABLES

# 2420 OXNARD BOULEVARD SELECT COMPARABLE LAND SALES

Name	Address	Parcel No.	Acres	Units	Sale Price	Date Sold	Price PSF of Land	Price Per Unit	Proposed Use/ Development
Future Tempo Apartments	400 Forest Park Blvd. Oxnard, CA 93036 Ventura	132-0-110-085; 132-0-110-095	6.62	235	\$10,470,000	Apr-13	\$36.31	\$44,553	Apartments *Tempo apartments are currently under construction.
Future Mosaic Apartments	500 Forest Park Blvd. Oxnard, CA 93036 Ventura	132-0-110-075; 132-0-110-065	6.35	224	\$10,000,000	Apr-12	\$36.15	\$44,643	Apartments *Mosaic Apartments were built in 2013 and are now 94% occupied.

#### MAP OF LAND COMPARABLES





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