

## The **Opportunity**

The CBRE National Apartment Group- BC is pleased to present the opportunity to acquire a well maintained four storey, 24-suite boutique rental apartment building centrally located in Esquimalt, in close proximity to a cross section of tenant friendly amenities and only a 10-minute drive to Downtown Victoria. The building is ideally situated on a quiet street and offers purchasers an attractive suite mix with significant upside in rents upon tenant turnover.

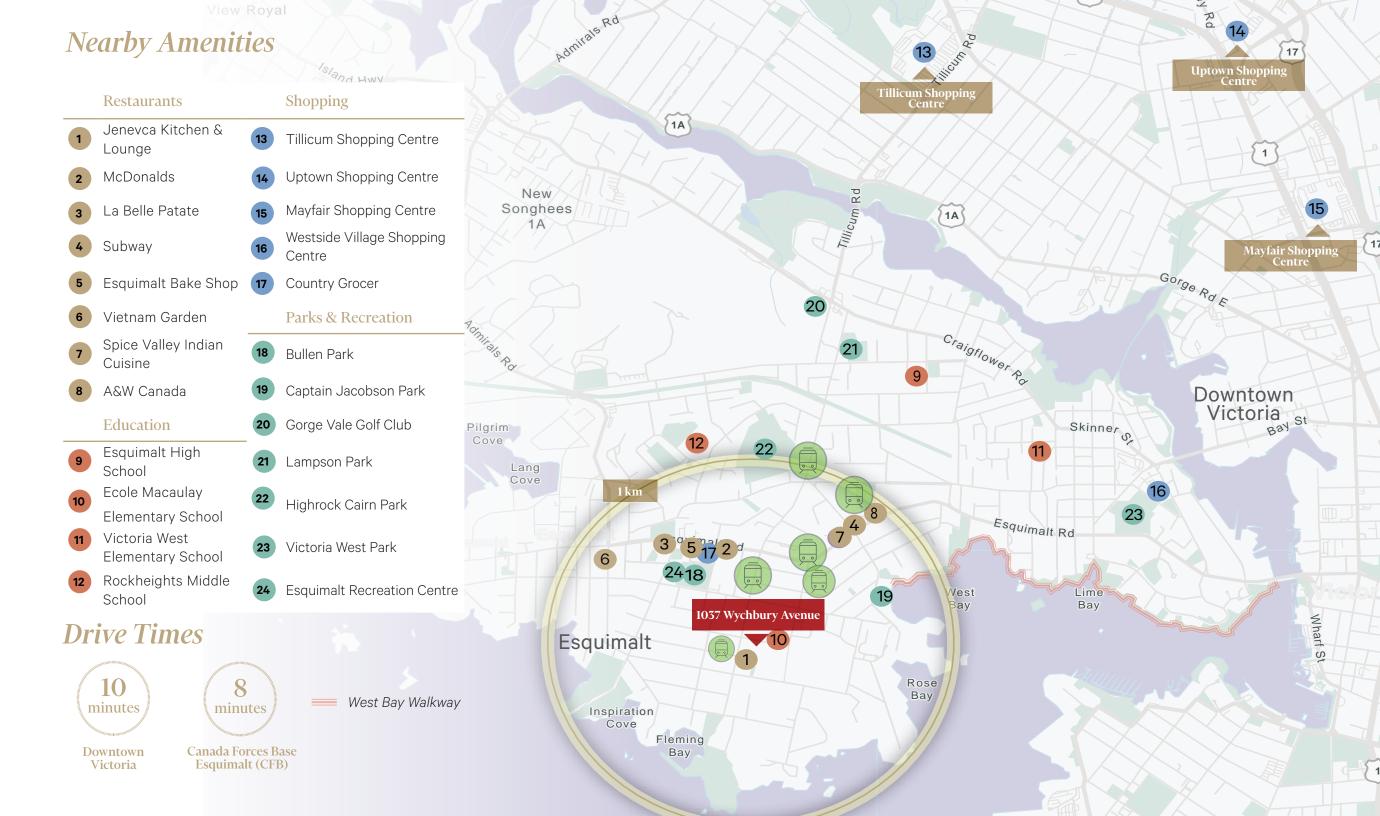
## Salient Details

ADDRESS	1037 Wychbury Avenue, Esquimalt BC		
LEGAL DESCRIPTION	LOT 2, SECTION 11, ESQUIMALT DISTRICT, PLAN 9444		
ZONING	RM-4		
UNITS	12 One-Bedroom 12 Two-Bedroom <b>24 Total</b>		
SITE SIZE	24,480 SF		
YEAR BUILT	1976		
STOREYS	4 Storeys		
PARKING	8 Covered Stalls  16 Surface Stalls  24 Total		
EXISTING NOI	\$223,582   4.07% Cap Rate		
POTENTIAL NOI	\$511,758		
LIST PRICE	\$5,490,000   \$228,750 per unit		
FINANCE	Treat as a clear title		

## Investment Highlights

- Opportunity to acquire a 4 storey, 24 suite rental apartment building prominently located in a quite & safe residential neighbourhood and just 10 minutes from downtown Victoria, long regarded as one of the strongest rental markets in Canada;
- The building has been well maintained by the current owners and is comprised of a balanced suite mix of 12 spacious well-laid out 2-bedroom units and 12 1-bedroom units ideal for maximizing cash flow;
- Conveniently located in close proximity to grocery anchored shopping, an abundance of schools, parks and recreation and just steps from transit and a host of tenant friendly amenities;
- The building is set back on a large 24,480 square foot land parcel, providing excellent curb appeal and prime frontage onto Wychbury Avenue;
- Secure revenue stream as the building has been professionally managed and has historically enjoyed a 100% occupancy rate;
- With majority of the suites at below market rents averaging at \$1.64/SF +/- there is a significant income upside opportunity to modernize suites on tenant turnover and release at market rents.



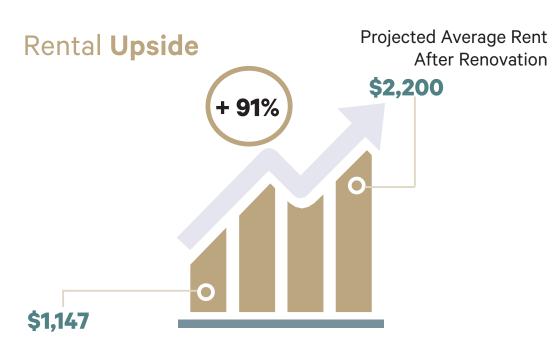


# 1037 Wychbury Avenue Esquimalt, BC

## **Building Highlights**

- 1. This contemporary 4 storey rental apartment building is comprised of 24 suite and benefits from a unique and desirable suite mix, which include; 12 One Bedroom Units and 12 Two bedroom units ideal for maximizing cash flow;
- 2. Residential suites include a deck or patio, are larger then average and are all further improved efficiently designed layouts complete with ample closet space and a variety of strategically positioned windows that provide an abundance of natural light to each unit;
- **3.** The building has been well maintained by the current owner and includes a full-service elevator that is annually inspected, a newer torch on roof, and updates to suites as may be required including; recent bathroom renovations to select number of suites;
- **4.** The building is heated by electric base board heat and is individually metered for Hydro; with Tenants being responsible for the payment of their own heat and electricity;
- **5.** The mechanical room comprising the domestic hot water tank, elevator room, laundry room (2 owned washers & 2 owned dryers) are all strategically located throughout the main floor and are accessed via the main door from the front entrance lobby;
- **6.** The building is improved with a total of 25 surface and covered parking stalls that can be conveniently accessed from Wychbury Avenue.
- **7.** The property is designated as "Medium Density Residential" in Esqiumalt's proposed Official Community Plan, supporting a density of 2.0 FSR and up to six storeys in height.

## Building Summary





Current Average Rent

#### **Suite Mix**

SUITE TYPE	COUNT	PERCENTAGE	CURRENT AVG. RENT	PROJECTED MARKET RENT
ONE BEDROOM	12	50%	\$927	2,050
TWO BEDROOM	12	50%	\$1,178	2,350
Total/ Average	24	100%	\$1,147	\$2,200

NOTE: Projected Market Rents are based on market leading suite renovations upon turnover



### Land Use & Development

#### ESQUIMALT RENTAL HOUSING DEVELOPMENT AND POPULATION GROWTH

According to the Township of Esquimalt's Housing Needs Report, there has been a significant rise in both rental and homeownership costs, with a development trend towards denser housing. The population of Esquimalt grew by 4.8% over the decade, and projections suggest continued growth driven by immigration and an aging population. Most new housing units recently have been apartments, reflecting a shift towards higher-density living. Despite this, the number of rental units has not kept pace with demand, leading to increased rental costs and low vacancy rates



### OCP **DESIGNATION** - Medium Density Residential

#### **CURRENT DEVELOPMENT POTENTIAL UP TO 6 STOREY UNDER PROPOSED LAND USE DESIGNATION**

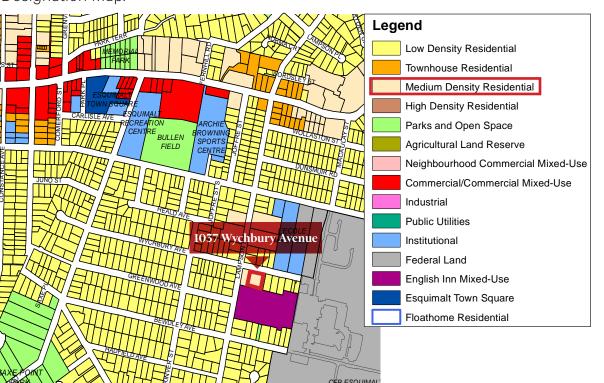
Objective: Support compact, efficient medium density and high density residential development that integrates with existing and proposed adjacent uses.

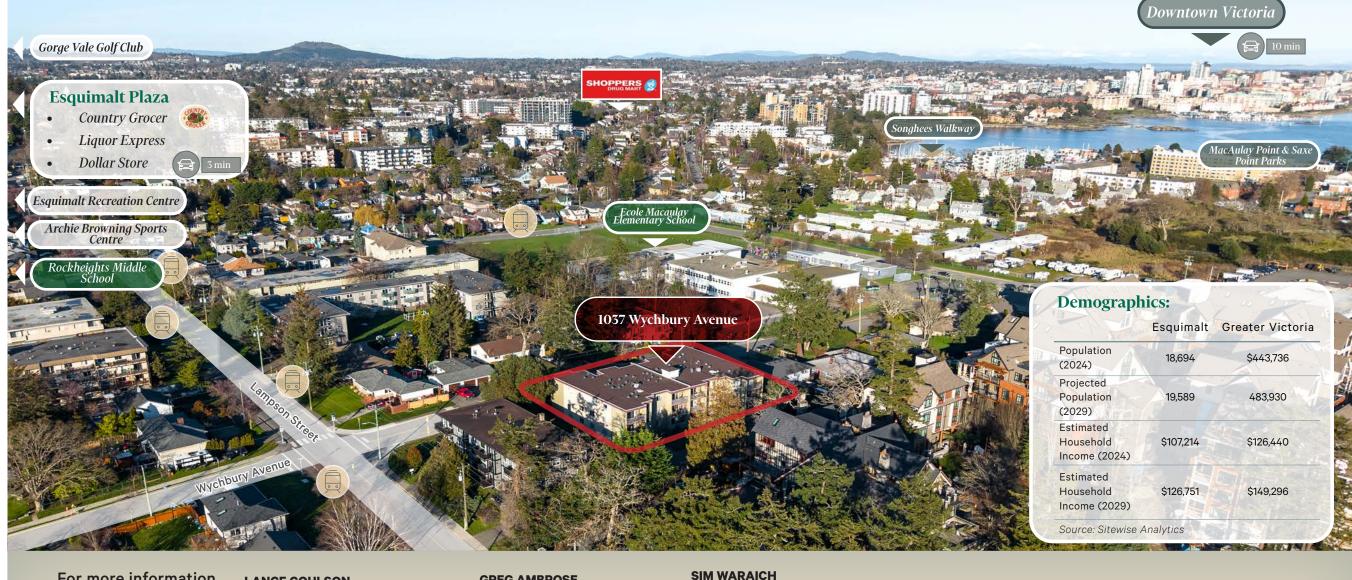
Policy: Encourage new medium density and high density residential development with high quality design standards for building and landscaping and which enhance existing neighbourhoods.

Prioritize medium density and high density residential development in proposed land use designated areas that:

- 1. reduce single occupancy vehicle use;
- 2. support transit service;
- 3. are located within close proximity to employment centres; and
- 4. accommodate young families.

Consider new medium density residential development proposals with a Floor Area Ratio of up to 2.0, and up to six storeys in height, in areas designated on the "Proposed Land Use





For more information, please contact:

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