



# TRANSFORMING REAL ESTATE INTO REAL ADVANTAGE

THE  
**JOHNSON-AYRE TEAM**  
REPRESENTING TENANTS & BUYERS

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**CBRE**

## WHY CLIENTS CHOOSE US



**Barb Johnson, CCIM, SIOR**  
*First Vice President*  
[barb.johnson@cbre.com](mailto:barb.johnson@cbre.com)

- » Great listener
- » Places client first
- » Establishes trust
- » Tenacious



**Jenna Ayre, NCIDQ, LEED CI**  
*Associate*  
[jenna.ayre@cbre.com](mailto:jenna.ayre@cbre.com)

- » Honest
- » Dependable and loyal
- » Invested in outcomes
- » Knowledgeable resource

INTEGRITY///EXPERIENCE  
INGENUITY///COMMITMENT  
**EXCELLENCE**

# CLIENT TESTIMONIALS

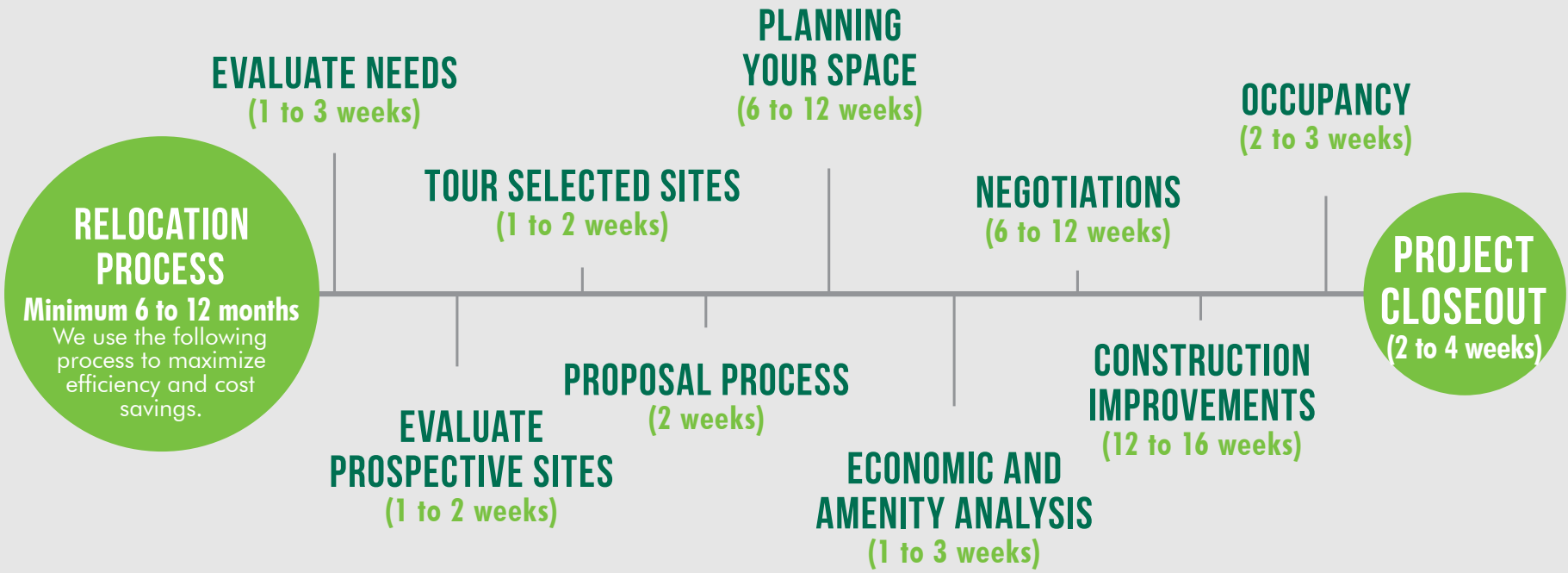
*“Complete integrity, team players, willing to place the overall good ahead of personal advantage, superior communication, complete understanding of the market place, and a sense of organization and timing so that no opportunity is lost.”*

**Bruce Bingham**  
Partner at Hamilton Partners

*“Ultimately, we were able to move in on time with a very short turnaround window and within budget. We now have a beautiful new space in a fantastic location that our employees are proud of and which also serves as an excellent recruiting tool.”*

**Gary Bowen**  
Former CFO of RizePointe and CotoPaxi

# LEASING TIMELINE





## OUR COMMITMENT

- » Align your real estate to company goals
- » No surprises
- » Create opportunities

## OUR DELIVERABLES

- » Cost savings
- » Landlord Concessions
- » Workplace that attracts and retains employees

## OUR RESULTS



### CONSOLIDATION - UPGRADE Financial Services

- 33,280 SF
- Upgraded Class B to Class A
- \$1,327,040 Total concessions and improvements

## OUR PERFORMANCE ADVANTAGE



## THE JOHNSON-AYRE TEAM

REPRESENTING TENANTS & BUYERS

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